



Award of Excellence  
Present to

*John A. Doe*

For your dedication and commitment  
to the success of the Minority Business  
Development Agency (MBDA) and the  
U.S. Department of Commerce.

# 2011 MINORITY BUSINESS OF THE YEAR AWARDS PROGRAM

## CALL FOR NOMINATIONS

### MINORITY ENTERPRISE DEVELOPMENT WEEK



U.S. DEPARTMENT OF COMMERCE

**MBDA**  
MINORITY BUSINESS DEVELOPMENT AGENCY

## OVERVIEW

**T**he Minority Business Development Agency (MBDA) at the U.S. Department of Commerce is the only federal agency dedicated exclusively to fostering the growth and competitiveness of minority businesses in the United States. MBDA and its network of business centers serve minority entrepreneurs who are pursuing growth in size, scale and capacity. In doing so, minority firms are better positioned to create new jobs, impact local economies and expand into national and global marketplaces.

The MED Week Awards Program is designed to celebrate and recognize the outstanding achievements of minority entrepreneurs, as well as individuals and organizations that have demonstrated leadership and commitment in advancing minority business enterprise. The diversity of the awardees, as it pertains to the constituency served by MBDA, is a key objective of the MED Week Awards Program.

The awards are commemorative and will be given in the following categories: Minority Construction Firm of the Year, Minority Manufacturer of the Year, Minority Retail Energy Firm of the Year, Minority Global Technology Firm of the Year, Minority Global Supplier Distributor of the Year, Advocate of the Year, Media Award, Distinguished Supplier Diversity Award, Access to Capital Award, Ronald H. Brown Leadership Award and Abe Venable Legacy Award for Lifetime Achievement.

Regional Awards will be given in all categories, except the Ronald H. Brown Leadership Award and the Abe Venable Legacy Award for Lifetime Achievement, in ceremonies in MBDA's Atlanta, Dallas, Chicago, New York and San Francisco regions, respectively. National MED Week Awards, which include all of the awards referenced above, will be given at the annual MED Week Awards Gala held in Washington, D.C.

MBDA will contact winners by phone and may post their names, pictures and biographies on the MBDA ([www.mbda.gov](http://www.mbda.gov)) and MED Week ([www.medweek.gov](http://www.medweek.gov)) websites.

Complete electronic or paper nominations must be received by the appropriate MBDA regional or headquarters office no later than May 31, 2011.

If you have any questions regarding the MED Week Awards Program please contact the appropriate MED Week Coordinator at the number referenced in the instructions or Edna Robinson of MBDA's Office of Legislative, Education and Intergovernmental Affairs, at (202) 482-2656 or via email at [medweekawards@mbda.gov](mailto:medweekawards@mbda.gov)

### KEY TIMEFRAMES

#### 2011 MBDA AWARDS PROGRAM

May 31, 2011	.....Deadline For Receipt of Nominations
June 30, 2011	.....Regional Winners Announced
July 29, 2011	.....National Winners Announced

## **MINORITY ENTERPRISE DEVELOPMENT (MED) WEEK 2011 AWARD NOMINATION FORM**

Award Category: \_\_\_\_\_

### **I. NOMINEE INFORMATION**

Name/Title of Nominee: \_\_\_\_\_

Street Address of Business: \_\_\_\_\_

City, State, Zip Code: \_\_\_\_\_

Nominee Contact Person/Telephone: \_\_\_\_\_

Email Address of Nominee: \_\_\_\_\_

Fax No.: \_\_\_\_\_

Web Address: \_\_\_\_\_

Type of Organization/Business (Brief description): \_\_\_\_\_

Congressional District(s) of Nominee: \_\_\_\_\_

Is the individual nominee a member of a minority served by MBDA or is the business nominee (as the case may be) owned or controlled by one or more minority persons served by MBDA? Please refer to the Nominee Eligibility section on page 6 of this package for a listing of the minorities served by MBDA.

\_\_\_\_\_ (Yes or No)

If yes, please identify the minority or minorities represented \_\_\_\_\_

### **II. NOMINATOR INFORMATION**

Nominator's Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization/Business: \_\_\_\_\_

Address: \_\_\_\_\_

Fax No.: \_\_\_\_\_

Telephone No: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

I certify that to the best of my knowledge the substantive statements in this application are true and accurate.

Nominator signature Date: \_\_\_\_\_

# INSTRUCTIONS FOR SUBMITTING NOMINATIONS

- † Nomination packages are distributed by MBDA to its funded organizations, non-governmental organizations and to other interested parties. The nomination package will also be accessible via the MBDA ([www.mbda.gov](http://www.mbda.gov)) and the MED Week ([www.medweek.gov](http://www.medweek.gov)) websites.
- † Nominations may be submitted by individuals or organizations in any category applicable, and may be submitted for more than one award category. Self-nominations are also permitted. In addition, nominations may be submitted by MBDA staff or by representatives of MBDA funded projects. However, nominations may not be submitted by members of the regional or headquarters review panels or by MBDA Selecting Officials.
- † Nominations should address the specific evaluation criterion applicable to the award category. Narratives should be thorough and concise, but should not exceed five pages total.
- † The nomination package is comprised of: (1) the nomination form; (2) narratives addressing the specific evaluation criterion; and (3) a biography of the nominee or an overview of the organization (as applicable).
- † Do **not** include any additional material, such as promotional materials, annual reports, etc., unless the question for the applicable category specifically calls for it.
- † Do **not** submit photographs. Category winners will be asked to provide this item after the selection process is completed.
- † Nomination packages may be sent by U.S. mail, courier service, or online submission at [www.medweek.gov](http://www.medweek.gov). The complete nomination package must be sent using only one of these methods. Nominees are advised that security screening could delay the delivery of U.S. mail. Delivery by a courier service or by electronic mail is therefore recommended.
- † Nominations for all MED Week awards, with the exception of the Ronald H. Brown Leadership Award and the Abe Venable Legacy Award for Lifetime Achievement, should be sent or e-mailed to the appropriate MBDA regional office listed below, based on the nominee’s principal place of business or residence. In addition, please contact the appropriate MED Week Coordinator should you have any questions.

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† **MBDA San Francisco National Enterprise Center**  
**221 Main Street, San Francisco, CA 94105**  
**Attention: Iris Goode, (626) 768-1015**  
**Email: [igoode@mbda.gov](mailto:igoode@mbda.gov)**

*Nominations from:* Alaska, Arizona, California, Hawaii, Idaho, Nevada, Oregon and Washington



† **MBDA Chicago National Enterprise Center**  
55 E. Monroe Street, Suite 2810, Chicago IL 60603  
Attention: Erika Jordan, (312) 353-0182  
Email: [ejordan@mbda.gov](mailto:ejordan@mbda.gov)

*Nominations from:* Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, Ohio and Wisconsin

† **MBDA New York National Enterprise Center**  
26 Federal Plaza, Room 3720, New York, NY 10278  
Attention: Imani Bennett, (212) 264-0752  
Email: [ibennett@mbda.gov](mailto:ibennett@mbda.gov)

*Nominations from:* Connecticut, Delaware, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia, Washington, DC, West Virginia and Puerto Rico.

† **MBDA Atlanta National Enterprise Center**  
401 W. Peachtree Street, Suite 1715, Atlanta, GA 30308  
Attention: Sandra Sanders (Primary), (404) 730-3300  
Email: [ssanders@mbda.gov](mailto:ssanders@mbda.gov)

*Nominations from:* Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina and Tennessee

† **Dallas Regional Office**  
1100 Commerce Street, Room 726, Dallas, TX 75242  
Attention: Arlene Hughes-Carpenter, (214) 767-8001  
Email: [ahcarpenter@mbda.gov](mailto:ahcarpenter@mbda.gov)

*Nominations from:* Arkansas, Colorado, Louisiana, Montana, New Mexico, North Dakota, South Dakota, Texas, Utah and Wyoming

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† Nominations for the **Ronald H. Brown Leadership Award** and the **Abe Venable Legacy Award for Lifetime Achievement** should be submitted directly to MBDA headquarters:

† **MBDA Office of Legislative, Education and Intergovernmental Affairs**  
1401 Constitution Avenue, N.W., Room 5090, Washington, D.C. 20230  
Attention: Edna Robinson, (202) 482-2656  
Email: [medweekawards@mbda.gov](mailto:medweekawards@mbda.gov)

## NOMINEE ELIGIBILITY

**MBDA** serves minority business enterprises that are owned or controlled by the following persons or group of persons: African American, American Indian, Alaska Native, Asian, Hispanic, Native Hawaiian, Pacific Islander, Asian Indian and Hasidic Jews. Nominees are especially sought from these groups. Eligible nominees include, but are not limited to, business owners, business executives, nonprofit organizations, for-profit firms and institutions, universities and colleges, and representatives of local, state and federal governments. The Minority Construction Firm of the Year, Minority Manufacturer of the Year, Minority Retail Energy Firm of the Year, Minority Global Technology Firm of the Year, Minority Global Supplier Distributor of the Year awards are reserved for presentation to a minority business. The remaining MED Week Awards are open to qualified nominees without regard to minority status.

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## SELECTION PROCEDURES – REGIONAL MED WEEK AWARDS

1. Nomination packages for the Minority Construction Firm of the Year, Minority Manufacturer of the Year, Minority Retail Energy Firm of the Year, Minority Global Technology Firm of the Year, Minority Global Supplier Distributor of the Year, Advocate of the Year, Media Award, Distinguished Supplier Diversity Award, Access to Capital Award are submitted to the appropriate MBDA National Enterprise Center where they are reviewed for completeness. Partial or incomplete nomination packages will not be considered by MBDA.
2. Complete nomination packages for each award category are evaluated, rated and ranked by a review panel based on the evaluation criterion published in this brochure. The review panel shall be comprised of three persons, at least one of whom will be a full-time employee of MBDA.
3. The applicable MBDA Regional Director (or his or her designee) will serve as the Selecting Official for all regional MED Week Awards. In determining the award winners, the Selecting Official will consider the panel rankings and may also consider such other factors as the overall diversity of the nominee pool as it pertains to the objectives of the MED Week Awards Program and the constituency served by MBDA. However, the Selecting Official may decide not to make an award selection if MBDA does not receive any satisfactory nominations in a specific award category. In addition, the Selecting Official may select more than one award winner in a specific category depending on the quality of the nominations received. Prospective award winners will be reviewed by the Department of Commerce prior to an official selection.

# SELECTION PROCEDURES – NATIONAL MED WEEK AWARDS

## **1. Ronald H. Brown Leadership Award and the Abe Venable Legacy Award for Lifetime Achievement:**

- A.** Nomination packages for these awards are submitted directly to MBDA headquarters where they are reviewed for completeness. Partial or incomplete nomination packages will not be considered.
- B.** Complete nomination packages for each award category are evaluated, rated and ranked by a review panel based on the evaluation criterion published in this brochure. The review panel shall be comprised of three persons, at least one of whom will be a full-time MBDA employee.
- C.** The MBDA National Director (or his or her designee) will serve as the Selecting Official for these awards. In determining the award winners, the Selecting Official will consider the panel rankings and may also consider such other factors as the overall diversity of the nominee pool as it pertains to the objectives of the MED Week Awards Program and the constituency served by MBDA. However, the Selecting Official may decide not to make an award selection if MBDA does not receive any satisfactory nominations in a specific award category. In addition, the Selecting Official may select more than one award winner in a specific category depending on the quality of the nominations received. Prospective award winners will be reviewed by the Department of Commerce prior to an official selection.

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## **2. Minority Construction Firm of the Year, Minority Manufacturer of the Year, Minority Retail Energy Firm of the Year, Minority Global Technology Firm of the Year, Minority Global Supplier Distributor of the Year, Advocate of the Year, Media Award, Distinguished Supplier Diversity Award, Access to Capital Award:**

- A.** The nomination packages and the review panel evaluations for the Regional MED Week award winners are submitted to MBDA headquarters to be considered for National MED Week awards in these categories. No other nominations will be considered.
- B.** The MBDA National Director (or his/her designee) will serve as the Selecting Official for these awards. The Selecting Official will select the award winners based on a determination as to which Regional MED Week award winner best meets the evaluation criterion and the overall spirit and objectives of the MED Week Awards Program. However, the Selecting Official may decide not to make an award selection if MBDA does not receive any satisfactory nominations in a specific award category. In addition, the Selecting Official may select more than one award winner in a specific category depending on the quality of the nominations received. Prospective award winners will be reviewed by the Department of Commerce, prior to an official selection.

MBDA reserves the right to contact the nominator and the nominee of any Regional or National MED Week Award in order to verify information submitted, or to obtain additional information necessary to evaluate the nomination. Persons contacted by MBDA are under no obligation to provide this information, but should recognize that failure to provide the information may lower the chances of the nominee being selected as the winner of a MED Week award.

# AWARD CATEGORIES AND EVALUATION CRITERION

Nominations should discuss each criterion referenced in the applicable award category.

## MINORITY CONSTRUCTION FIRM OF THE YEAR

Presented to a minority firm that has achieved outstanding success in private or public sector construction projects and has exhibited revenue and job growth over a sustained period of time.

† Total revenue and number of employees .....	40 Pts
† Revenue growth and number of jobs created over a sustained period .....	30 Pts
† Challenges overcome - Technical, commercial, competitive or societal .....	15 Pts
† Economic, environmental or societal contributions .....	15 Pts

## MINORITY MANUFACTURER OF THE YEAR

Presented to a minority firm that has achieved significant success in employing new and innovative techniques that led to a significant increase in market share, job growth and customer satisfaction.

† Total revenue and number of employees .....	40 Pts
† Innovative techniques utilized and the results achieved .....	30 Pts
† Challenges overcome - Technical, commercial, competitive or societal .....	15 Pts
† Economic, environmental or societal contributions .....	15 Pts

## MINORITY RETAIL ENERGY FIRM OF THE YEAR

Presented to the minority firm in the energy industry that has achieved notable success in providing quality products and services that resulted in improvement of the environment, proficiency, and customer satisfaction.

† New product lines or services implemented .....	40 Pts
† Total revenue and jobs created .....	30 Pts
† Challenges overcome - Technical, commercial, competitive or societal .....	15 Pts
† Economic, environmental or societal contributions .....	15 Pts

## MINORITY GLOBAL TECHNOLOGY FIRM OF THE YEAR

Presented to the minority company that has achieved notable success in bringing new technologies to the global market and/or expanded technology applications to increase efficiencies and jobs.

† Types of new or innovative technologies employed globally .....	40 Pts
† Revenues and jobs created over the past five years .....	30 Pts
† Challenges overcome - Technical, commercial, competitive or societal .....	15 Pts
† Economic, environmental or societal contributions .....	15 Pts



## **MINORITY GLOBAL SUPPLIER DISTRIBUTOR OF THE YEAR**

Presented to the minority company that has achieved outstanding success in penetrating domestic and global markets.

- † How the nominee has penetrated global and domestic markets ..... **40 Pts**
  - † Dollar value of revenues and number of jobs created ..... **30 Pts**
  - † Challenges overcome - Technical, commercial, or competitive ..... **15 Pts**
  - † Economic impact ..... **15 Pts**
- 

## **ADVOCATE OF THE YEAR**

Presented to an individual or organization that has demonstrated significant accomplishment in advocating minority business enterprise as an economic force in the global economy.

- † Accomplishments related to the nominees’ advocacy efforts ..... **40 Pts**
  - † Creativity in advocacy activities ..... **30 Pts**
  - † Promotion of MBDA as a significant contributor to the success of MBE’s  
in the global marketplace ..... **15 Pts**
  - † Results of the nominees’ advocacy efforts ..... **15 Pts**
- 

## **MEDIA AWARD**

Presented to the print, broadcast or radio media organization that has achieved notable success in advancing public awareness of the positive impact of MBEs on the global economy.

- † How the nominee has raised awareness and the results ..... **40 Pts**
  - † Creativity and innovation in support of minority business enterprise ..... **30 Pts**
  - † Number of articles, public service announcements or radio/television spots ..... **15 Pts**
  - † Circulation data ..... **15 Pts**
- 

## **DISTINGUISHED SUPPLIER DIVERSITY AWARD**

Presented to the organization or individual whose business practices have had a significant impact on the growth and development of minority business.

- † Increased dollar values of purchases from minority business enterprises  
over the past five (or more) years ..... **40 Pts**
- † Number and types of companies in the nominees supply chain ..... **30 Pts**
- † Number of jobs created ..... **20 Pts**
- † Innovative programs implemented ..... **10 Pts**

## ACCESS TO CAPITAL AWARD

Presented to an individual or organization who has demonstrated outstanding leadership in the financial community by providing working or investment capital to minority businesses.

- † How the nominee provided leadership and advocacy for access to capital ..... 30 Pts
  - † Dollar value of loans or other financial instruments provided to minority businesses or individuals ..... 30 Pts
  - † Number of jobs created ..... 30 Pts
  - † Projects implemented as a result of funding ..... 10 Pts
- 

**RONALD H. BROWN LEADERSHIP AWARD** is inspired by the outstanding leadership by the late U.S. Secretary of Commerce, Ronald H. Brown. As the first African-American to serve as the Department’s Secretary, he was a staunch advocate for diversity and business expansion. The Award recognizes individuals who have achieved significant results in creating diversity and expanding minority business enterprise and who have demonstrated exceptional leadership in the public or private sector.

- † Innovations and improvements initiated by the nominee and the results ..... 25 Pts
  - † Exceptional and effective leadership demonstrated by the nominee ..... 25 Pts
  - † The extent to which nominee caused job growth ..... 25 Pts
  - † The extent to which the nominee impacted the global economy ..... 25 Pts
- 

## ABE VENABLE LEGACY AWARD FOR LIFETIME ACHIEVEMENT

celebrates high standards of excellence, dedication and accomplishment over a ***sustained*** period of time. The award is granted to an individual who has played an integral role in the creative, technical or professional progress of minority business development over the course of his/her life.

- † The role the nominee has played in the development of minority business enterprise over the past 25 (or more) years ..... 40 Pts
- † The management or programmatic improvements the nominee achieved ..... 20 Pts
- † The nominee’s impact on job growth ..... 20 Pts
- † The nominee’s impact on his industry ..... 20 Pts

## NOTES:

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[illegible]

## NOTES:

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MINORITY ENTERPRISE DEVELOPMENT WEEK

# 2011 AWARDS PROGRAM BROCHURE